

SUN ***TECH***



**SUNTECH INFRA
SOLUTIONS LIMITED**

INVESTOR PRESENTATION

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COMPANY ***OVERVIEW***

SUNTECH: B2B CONSTRUCTION & INFRASTRUCTURE SOLUTIONS

Suntech is a business-to-business (B2B) construction company engaged in civil construction services, including civil foundation works, structural works, and construction equipment renting on both a direct contracting and sub-contracting basis.

The company has successfully served clients in both the public and private sectors, delivering construction solutions across industries such as Power, Oil & Gas, Steel, Cement, Renewable Energy, Refineries, Petrochemical Plants, Fertilizer Plants, Process Plants, etc

Suntech has contributed significantly to urban and rural infrastructure development, undertaking projects such as bridges, metro rail systems, and irrigation systems.

The company has expertise in piling and foundation work, earthworks, bridges and flyovers, and industrial & commercial structures, and also provides construction equipment on rental/hiring basis.

Suntech is currently expanding its portfolio by venturing into Process Plant, Refineries, Port Constructions etc to further strengthen its infrastructure capabilities.

The company secures projects primarily through one-to-one negotiations and tenders, ensuring a steady pipeline of contracts.

The company is led by its promoters, Mr. Gaurav Gupta and Mr. Parveen Kumar Gupta, who have been instrumental in its growth. Mr. Gaurav Gupta, as the Managing Director, leads the company's overall management and strategic decision-making.

Suntech has evolved into a highly professional, reliable, and safety-focused construction service provider, known for its prompt execution, quality services, and customer satisfaction.



KEY FACTS



15+
Years of
Experience



10
Ongoing
Projects worth
₹353.64 cr.



₹ 182.36 cr.
Current
Orderbook- Civil
Construction



₹6.5 cr.
Current
Orderbook-
Equipment Rental



~576
Full-time
Employees



500-550
contractual
Laborers



**Geographical
Reach**
Delhi, Bihar,
Gujarat, Odisha,
Rajasthan, Tamil
Nadu, Andhra
Pradesh, Assam etc.



Major Projects

- IOCL Panipat
- IOCL Baruni
- HPCL Vizag
- HRRL, Panchpadra
- ATC Tower, Dial
- Bharat Mandapam
- DMRC



Certifications

- ISO 9001
- ISO 14001
- ISO 45001



Safety Initiatives

- Zero
Accident
Policy
- Training
- Reviews

MAJOR EVENTS AND MILESTONES

2009

Incorporated as a Private Limited Company

2012

Completed Tallest ATC Tower, New Delhi International Airport.

2014

Completed Versace by Raheja Towers, Gurgaon.

Awarded 1st Metro Job (Faridabad)

2018

Completed One of the tallest tower by Unity Group, Delhi

Won 1st Position in Hazard Identification & Best Contribution Award at I.T.P.O. Project by Shapoorji Pallonji

2019

Best Quality Conscious Award by L&T

2021

Secured highest value order for Pachpadara Refinery, Rajasthan

HSE Excellence Award by L&T Hydrocarbon Engineering

2022

Best Safety Conscious Person Award by L&T Hydrocarbon Engineering

2023

Executed Parallely 7 projects in IOCL Refinery, Bihar.

2024

Secured highest-value single work order.

Awarded piling & civil work for One of the biggest temple in Asia, Shri Mahavir Sthan Nyas Samiti Viraat Ramayan Mandir, Bihar

2025

Listed on NSE Emerge Platform in July 2025

CERTIFICATIONS



MANAGEMENT TEAM



Gaurav Gupta

Promoter, Chairman and Managing Director
Education – Bachelor's Degree in Commerce from Delhi University
Experience – 15 years of experience in civil construction industry



Parveen Kumar Gupta

Promoter and Whole – Time Director
Experience – 15 years of experience in the construction field



Shikha Gupta

Promoter and Non - Executive Director
Education – Undergraduate program in Commerce from Gauhati University
Experience – 5 years of experience in the company



Varun Chugh

Independent Director
Education – Chartered Accountant & Bachelor's Degree in Commerce from Indira Gandhi National Open University
Experience- PCA 4 years' experience in finance, accounting, audits, and taxation.



Yogesh Kumar Singhal

Independent Director
Education – Chartered Accountant
Experience- Practicing Chartered Accountant since 1990 with expertise in taxation & audit.





BUSINESS ***OVERVIEW***

BUSINESS MODEL



- Turnkey Foundation Contracts
- Civil Construction for Bridge, Industrial Building etc.



CIVIL CONSTRUCTION SERVICES

Suntech Infra Solution is a trusted contractor and sub-contractor for corporate projects across Delhi, Bihar, Gujarat, Orissa, Rajasthan, and beyond. The company specializes in foundation, sub structure, super structure, construction works providing comprehensive infrastructure solutions tailored to diverse project requirements.

Turnkey Foundation Contracts

Pile foundations play a crucial role in providing stability and load-bearing capacity for various structures, including buildings, bridges, industrial plants, and towers.

The company offers comprehensive Turnkey Foundation Contracts, managing the entire process from soil investigation and procurement to execution and quality assurance.

By utilizing advanced equipment, including hydraulic hammers, modern piling rigs, crane and other ancillary equipments. Ensuring efficient and precise foundation work that meets industry standards.

Their foundation engineering capabilities allow them to deliver tailored solutions based on soil conditions, structural requirements, and project timelines.

Types of Foundation Services:

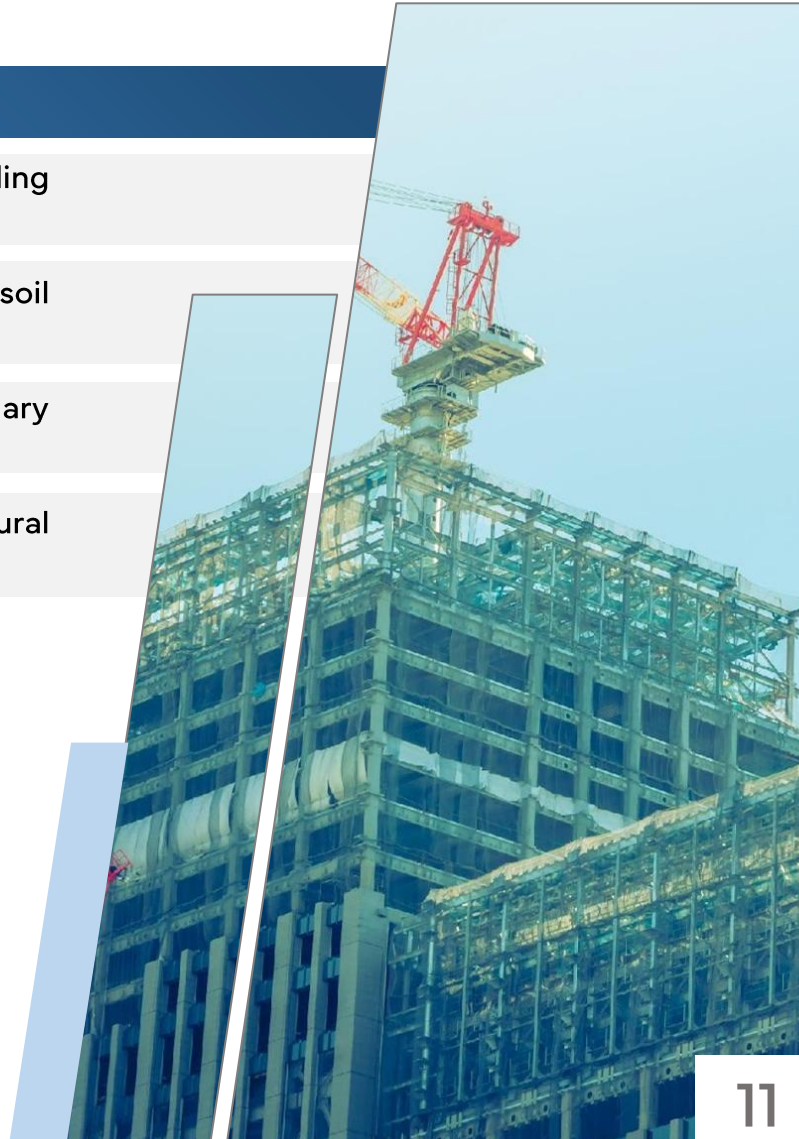
Bored or Driven
Cast-in-Situ
Pile

Precast
Spun Pile

Sheet Pile

Micro Piling

Compaction Pile
(Stone/Sand
Column)



CIVIL CONSTRUCTION SERVICES

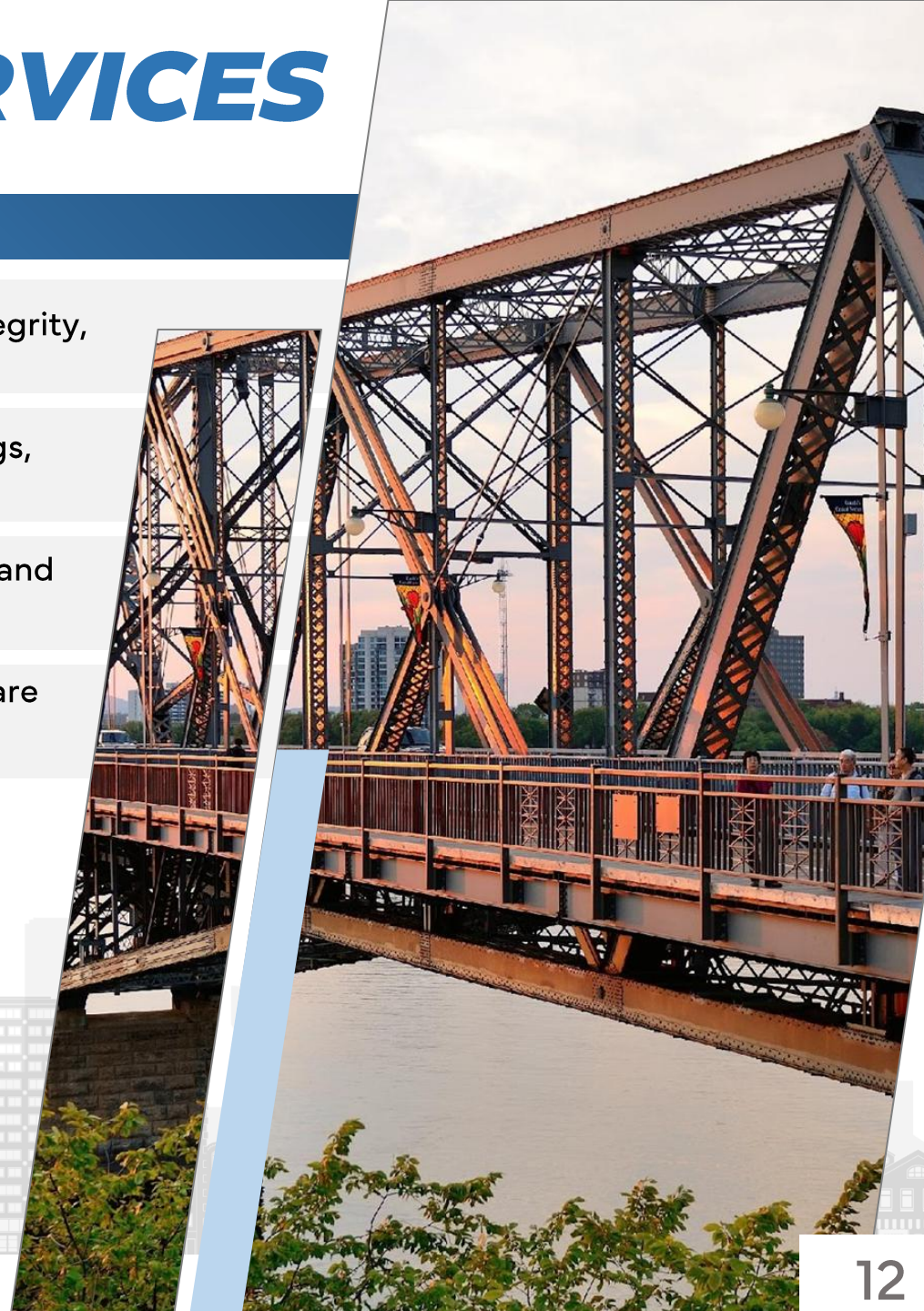
Construction of Bridges and Industrial Buildings

Suntech provides comprehensive solutions for bridge projects, ensuring structural integrity, safety, and functionality.

They specialize in the tailored construction of industrial buildings, Commercial buildings, manufacturing, warehousing, Process plants, etc

Their approach emphasizes customized solutions to enhance operational productivity and efficiency.

By combining technical expertise with meticulous planning, they deliver projects that are structurally sound, safe, and functionally efficient.



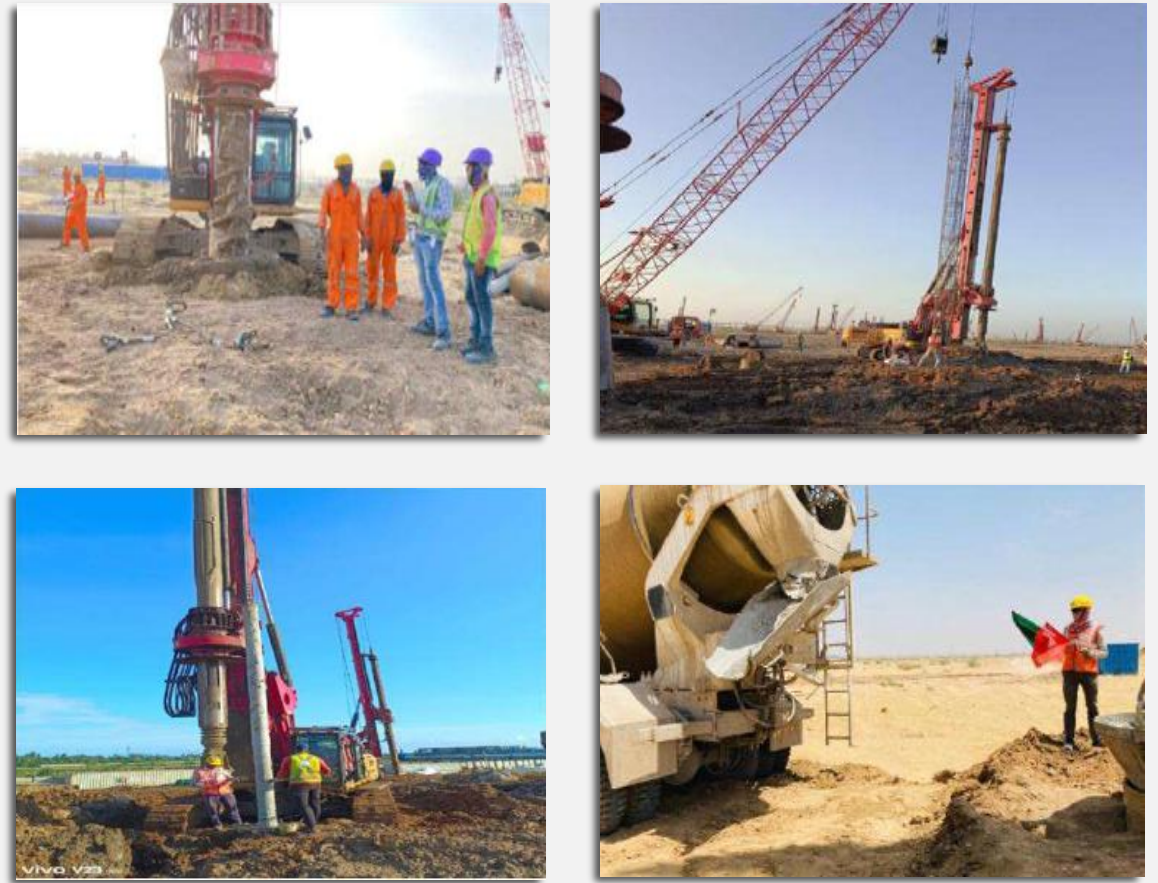
SNAP SHOTS OF PROJECTS AND EQUIPMENTS

Turnkey Pile Foundation Contracts

Pile Cap Work At VRM, Bihar



Piling Activity



SNAP SHOTS OF PROJECTS AND EQUIPMENTS

Civil Construction For Bridge & Industrial Building Etc.

Construction Of Packing Plant At Ultratech Mugdalla, Gujarat



TTL Tank Capacity Enhancement Work At Tata Power, Maithon



Modification to existing Run-Off Pits

SNAP SHOTS OF PROJECTS AND EQUIPMENTS

Civil Construction For Bridge & Industrial Building Etc.

IOCL Baruni Civil Works



SNAP SHOTS OF PROJECTS AND EQUIPMENTS

Civil Construction For Bridge & Industrial Building Etc.

HRRL Pachpadra Civil Works



IOCL SMR+BOP & HN Project



Sub Station Building



Control Building



Trenches & Public Drains



Pass Foundation Work

SNAP SHOTS OF SAFETY & HOUSE KEEPING



CONSTRUCTION EQUIPMENT RENTAL SERVICES

Suntech provides a complete range of earthmoving machines and heavy construction equipment on rent for various infrastructure and construction projects, including excavation, piling, road construction, and prestressed rock anchoring.

The company offers equipment from leading international brands such as BAUER, MAIT, SANY, XCMG, Putzmeister, schwing stetter, etc
Their rental business follows a time-based pricing model, allowing customers to pay based on equipment usage or rental duration, typically under a fixed fee structure.

This pricing model is widely used for renting heavy construction equipment to contractors and developers across infrastructure, road construction, and large-scale industrial and commercial projects.

Suntech's service scope includes:



SNAP SHOTS OF PROJECTS AND EQUIPMENTS

Construction Equipment



Hydraulic Rotary Piling Rigs



Automatic Batching Plant



Milling Machine



Hydraulic Diaphragm Wall Grab



Transit Mixer



Concrete Boom Placer



Cold Milling Machine



Crawler Crane

DIVERSE PROJECT EXPERIENCE ACROSS SECTORS

Sectors



Refinery



Power Project



Port



Industrial Building



Metro



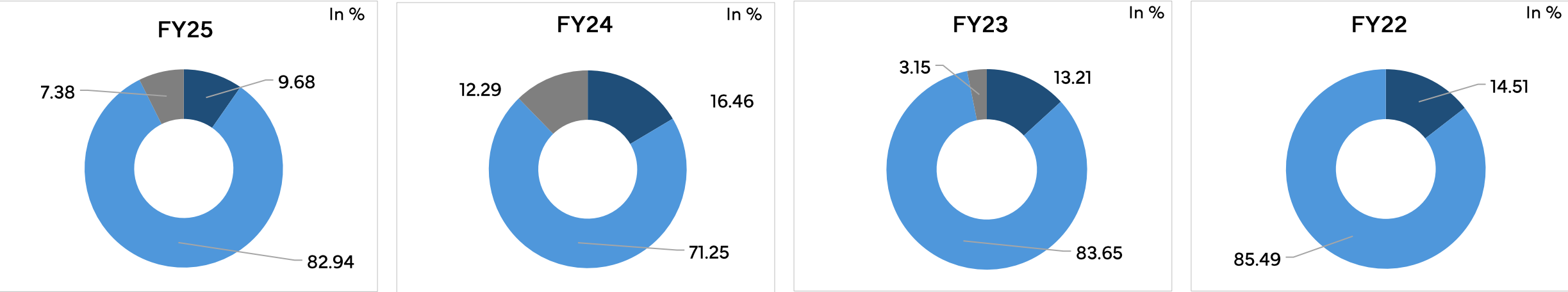
Process Plant



Special Projects- Mandir

508.33 Cr
Total Completed
Projects

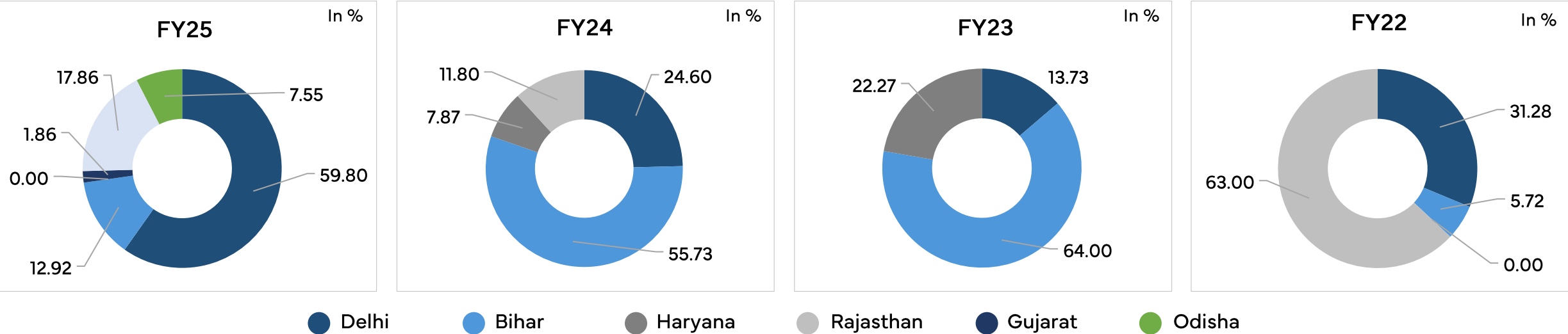
CATEGORY WISE REVENUE BIFURCATION



● Renting of Equipment
 ● Turnkey Pile Foundation contract
 ● Civil Construction for Bridge and Industrial Building etc

| In ₹ Lakhs | | | | |
|---|-----------|----------|----------|----------|
| Particulars | FY25 | FY24 | FY23 | FY22 |
| 1. Renting of Equipment | 1,477.01 | 1,573.16 | 1,130.43 | 1,040.29 |
| 2. Civil Contraction: | | | | |
| • Turnkey Pile Foundation contract | 12,661.52 | 6,811.25 | 7,167.82 | 6,126.78 |
| • Civil Construction for Bridge and Industrial Building etc | 1,125.56 | 1,175.03 | 269.3 | - |
| Total | 15,265.09 | 9,559.46 | 8,567.57 | 7,167.08 |

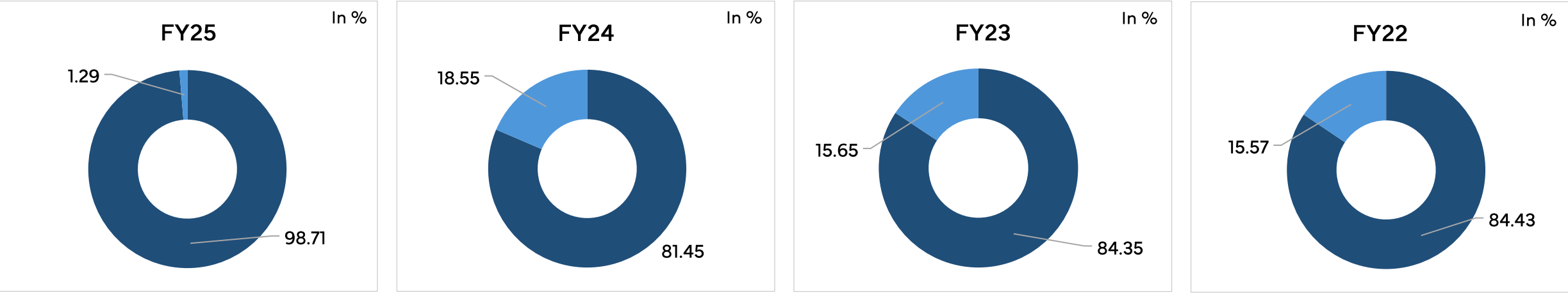
GEOGRAPHY WISE REVENUE BIFURCATION



In ₹ Lakhs

| Particulars | FY25 | FY24 | FY23 | FY22 |
|--------------|------------------|-----------------|-----------------|-----------------|
| Delhi | 9,128.70 | 2,337.12 | 1,183.8 | 2,241.79 |
| Bihar | 1,972.85 | 5,338.23 | 5,477.81 | 409.78 |
| Haryana | - | 753.92 | - | 0.00 |
| Rajasthan | 284.68 | 1,130.17 | 1,905.95 | 4,515.5 |
| Gujarat | 2,726.63 | - | - | - |
| Odisha | 1,152.22 | - | - | - |
| Total | 15,265.09 | 9,559.46 | 8,567.57 | 7,167.08 |

REVENUE CONTRIBUTION BY TOP 10 CUSTOMERS



● Top 10 Customers
 ● Others

| In ₹ Lakhs | | | | |
|------------------|-----------|----------|----------|----------|
| Particulars | FY25 | FY24 | FY23 | FY22 |
| Top 10 Customers | 15,068.75 | 7,786.61 | 7,226.93 | 6,051.19 |
| Others | 196.35 | 1,772.85 | 1,340.64 | 1,115.89 |
| Total | 15,650.10 | 9,559.46 | 8,567.57 | 7,167.08 |



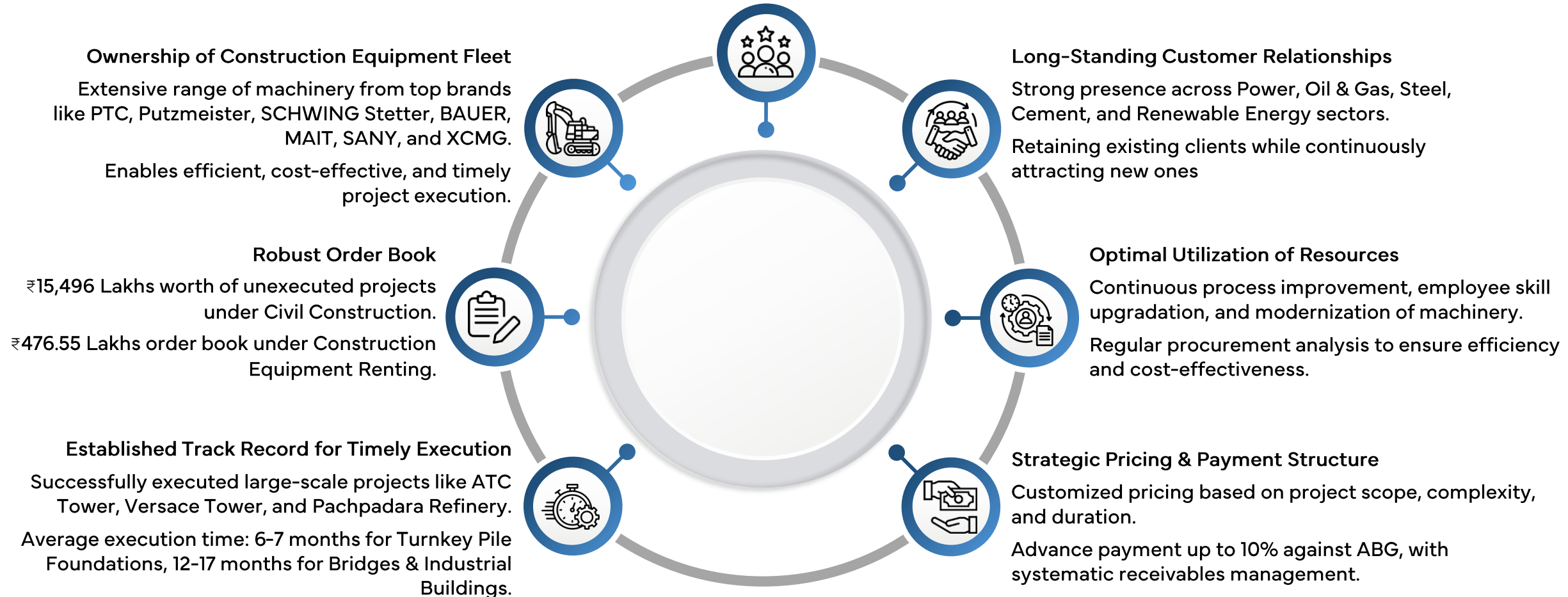
THE PATH ***AHEAD***

COMPETITIVE STRENGTHS

Experienced Promoter & Management Team

Promoter with 15+ years of industry experience.

A blend of young and experienced professionals driving growth.



BUSINESS STRATEGIES



Strengthen Project Execution Capabilities

- Enhance productivity through advanced equipment and project management tools.
- Improve internal systems for cost-effective and efficient decision-making.



Expand Scope & Take on Larger Projects

- Focus on high-profile, complex, and large-scale infrastructure projects.
- Strengthen our industry reputation by delivering excellence.



Diversify Across Multiple Sectors

- Reduce dependency on a single sector by expanding our portfolio.
- Utilize our design-build and turnkey capabilities for competitive advantage.



Ensure Timely Execution & Maintain Quality Standards

- Deliver projects on schedule to strengthen client trust and satisfaction.
- Adhere to the highest quality standards for long-term credibility.



Optimize Resources to Maximize Operating Margins

- Control operational and overhead costs through efficient resource management.
- Win larger and more technically advanced projects.



Build Strong Client & Partner Relationships

- Develop strategic alliances with private sector firms.



Capitalize on Infrastructure Growth in India

- Leverage our expertise in civil and engineering projects.
- Tap into the increasing demand for large-scale infrastructure developments.



INTERNAL EXTERNAL ANALYSIS



Strengths

- Proven track record for timely execution
- Good relationship with the clients
- Quality Assurance
- Experienced Management
- Low Employee Turover



Weaknesses

- Limited Regional Reach
- Huge capital requirement to cope up with the increased demand
- Dependency on Weather Condition



Threats

- Fluctuation in raw material prices
- Economic Recession
- Natural Calamities





INDUSTRY ***OVERVIEW***

INDIAN INFRASTRUCTURE INDUSTRY



Key Role in Economic Growth

Infrastructure is crucial for India's ambition to become a \$26 trillion economy.

Government initiatives like Gati Shakti, Smart Cities Mission, and Housing for All drive development, Make in India, Metros, Bullet trains, Airport, Water transport, etc



Future Growth & Demand

India needs \$840B in urban infrastructure investment over the next 15 years.

37% increase in capex to fuel infrastructure expansion.

India & Japan collaborating on Northeast infrastructure projects.



Total Capital Expenditure

₹15.5 lakh crore (Budget Expenditure for 2025-26)

This is a 3.3% of GDP allocation towards infrastructure development.



Logistics & Connectivity Boom

Indian logistics market: \$317B (2024) → \$484B (2029) (CAGR 8.8%).

Road logistics growth: 3-6% in FY25 (ICRA).

Targeting LPI rank 25 & reducing logistics cost from 14% to 8% of GDP.



(Source: IBEF)

INDIAN CONSTRUCTION INDUSTRY

Market Size

Expected to reach \$1.4 trillion by 2025

Urbanization Impact

By 2030, cities to contribute 70% of GDP; demand for 25 million additional housing units

- National Infrastructure Pipeline (NIP): \$1.4 trillion investment (2019–2025)
- 24% Renewable Energy, 18% Roads & Highways, 17% Urban Infrastructure, 12% Railways



Major Government Initiatives:

Smart City Mission (100 cities)

PMAY-U:
54 global innovative construction technologies adopted

Bharatmala Pariyojana:
Highway expansion, expressways, and border roads

PM Gati Shakti Master Plan:
25,000 km National Highway expansion (INR 20,000 Cr)

Sagarmala Program:
610+ port projects (\$10.5 Mn investment) till 2035



Recent Investments & Developments:

L&T secured orders for a 112.5MW solar plant (WB) & 600-bed hospital (Mumbai)

BHEL-Titagarh Wagons consortium bidding for 200 Vande Bharat trains (\$7 Bn contract)

National Highway projects worth \$217 Mn (Nashik), \$295 Mn (Madhya Pradesh), and \$2.6 Bn (Telangana)

(Source: Invest India, Mordor Intelligence, IBEF)

UPCOMING MEGA PROJECTS IN INDIA



Advantage Assam

₹4 Lakh Crore investment for industrial and infrastructure growth.



Semiconductor Plants

₹75,000 Crore investment to boost India's chip manufacturing ecosystem.



Bullet Train Project

Multiple cities under proposal for high-speed rail connectivity.



111 National Waterways

Proposed for enhanced inland transport and logistics efficiency.



Smart Cities Mission

Development work has commenced in multiple urban centers.



50 New Airports

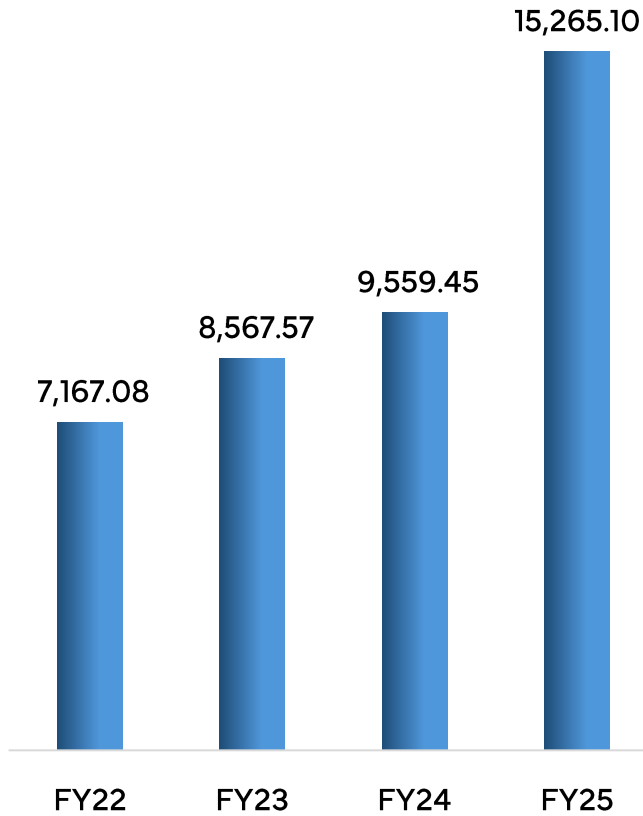
Planned across India in the next 5 years for improved regional connectivity.



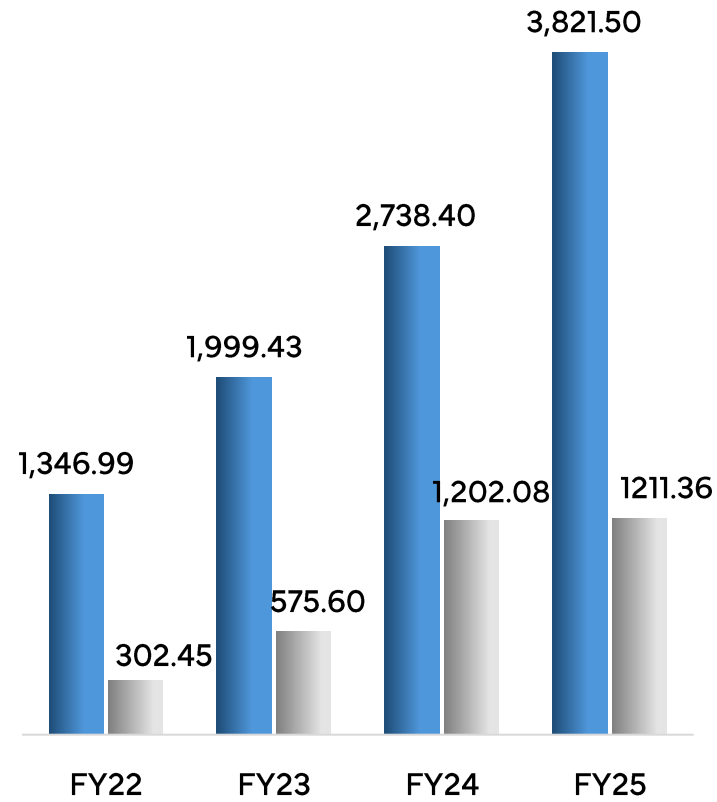
FINANCIAL ***OVERVIEW***

KEY FINANCIAL HIGHLIGHTS

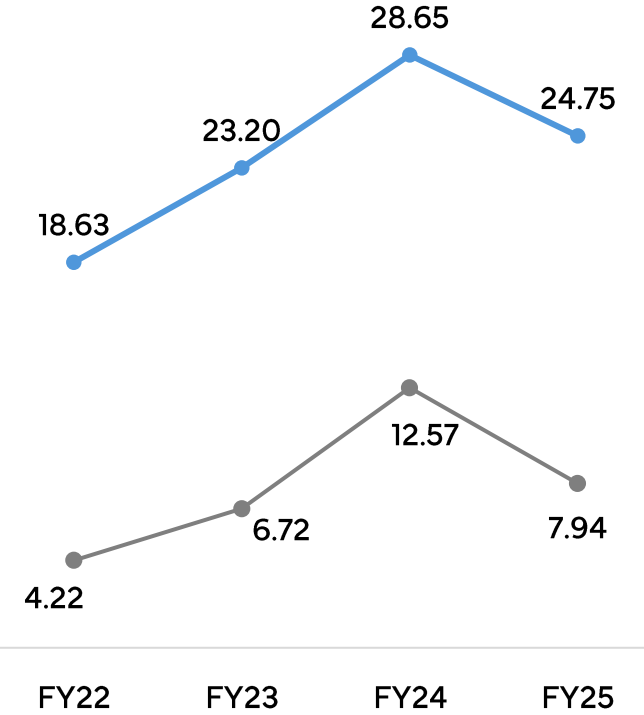
Revenue



EBITDA PAT



EBITDA Margin PAT Margin



All Amount In ₹ Lakhs & Margins in %

PROFIT & LOSS STATEMENT

In ₹ Lakhs

| Particulars | FY25 | FY24 | FY23 | FY22 |
|-------------------------------------|------------------|-----------------|-----------------|-----------------|
| Revenues | 15,265.10 | 9,559.45 | 8,567.57 | 7,167.08 |
| Other Income | 177.48 | 66.02 | 51.80 | 64.68 |
| Total Income | 15,442.58 | 9,625.48 | 8,619.37 | 7,231.76 |
| Expenditure | | | | |
| Raw Materials | 4,016.27 | 2,077.50 | 5,270.39 | 4,894.23 |
| Employee costs | 2,510.32 | 1,843.78 | 984.26 | 767.28 |
| Other expenses | 5,094.49 | 2,965.77 | 318.68 | 211.30 |
| Total Expenditure | 11,621.08 | 6,887.05 | 6,619.94 | 5,884.77 |
| EBITDA | 3,821.50 | 2,738.40 | 1,999.43 | 1,346.99 |
| Finance Costs | 653.89 | 378.13 | 259.02 | 219.02 |
| Depreciation | 1,355.83 | 1,082.08 | 933.72 | 694.65 |
| PBT before Exceptional Items | 1,811.79 | 1,278.21 | 806.69 | 433.32 |
| Exceptional Items | - | 379.01 | - | - |
| PBT | 1,811.79 | 1,657.22 | 806.69 | 433.32 |
| Tax | 600.42 | 455.14 | 231.09 | 130.87 |
| PAT | 1,211.36 | 1,202.08 | 575.60 | 302.45 |

BALANCE SHEET

In ₹ Lakhs

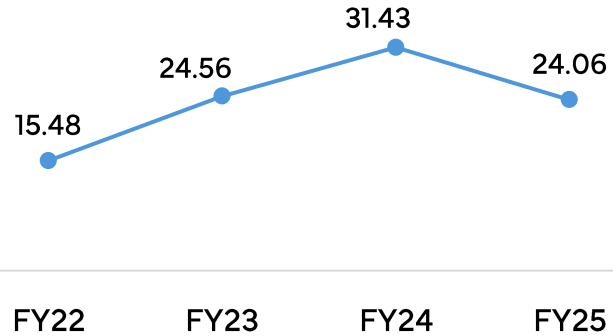
| Equities & Liabilities | FY25 | FY24 | FY23 | FY22 |
|---|------------------|------------------|------------------|-----------------|
| Equity | 1,538.82 | 256.47 | 241.53 | 241.53 |
| Reserves | 3,496.82 | 3,567.81 | 2,390.32 | 1,814.72 |
| Net Worth | 5,035.64 | 3,824.28 | 2,631.85 | 2,056.25 |
| Non-Current Liabilities | | | | |
| Non-Current Provision | 107.48 | 93.25 | 91.30 | 78.26 |
| Non Current Borrowings | 5,605.91 | 3,303.52 | 1,669.12 | 1,702.09 |
| Total Non-Current Liabilities | 5,713.39 | 3,396.77 | 1,760.42 | 1,780.35 |
| Current Liabilities | | | | |
| Trade Payables | 2,646.33 | 1,639.88 | 1,287.81 | 1,478.15 |
| Current Borrowings | 1,575.34 | 2,334.81 | 1,668.60 | 1,723.06 |
| Current Provision | 203.24 | 185.16 | 66.97 | 146.60 |
| Other Current Liabilities | 909.22 | 632.99 | 2,622.25 | 608.31 |
| Total Current Liabilities | 5,334.12 | 4,792.84 | 5,645.63 | 3,956.12 |
| Total Equities & Liabilities | 16,083.16 | 12,013.88 | 10,037.90 | 7,792.72 |

| Assets | FY25 | FY24 | FY23 | FY22 |
|---------------------------------|------------------|------------------|------------------|-----------------|
| Non-Current Assets | | | | |
| Fixed Assets | 6,607.62 | 6,230.39 | 5,630.57 | 3,989.02 |
| Deferred Tax Assets | 151.31 | 179.44 | 56.99 | 42.57 |
| Long Term Loans & Advances | - | - | 18.15 | - |
| Other Non-Current Assets | 519.40 | 328.42 | 150.28 | 110.26 |
| Total Non-Current Assets | 7,278.33 | 6,738.25 | 5,855.99 | 4,141.85 |
| Current Assets | | | | |
| Inventories | 1731.28 | - | - | - |
| Trade Receivables | 4,686.60 | 4,008.08 | 3,176.07 | 2,783.23 |
| Cash & Bank Balance | 835.17 | 1,009.82 | 676.67 | 371.65 |
| Short Term Loans & Advances | 1,155.77 | 257.73 | 158.61 | 325.92 |
| Other Current Assets | 396.00 | - | 170.56 | 170.06 |
| Total Current Assets | 8,804.82 | 5,275.63 | 4,181.91 | 3,650.86 |
| Total Assets | 16,083.16 | 12,013.88 | 10,037.90 | 7,792.72 |

KEY RATIOS

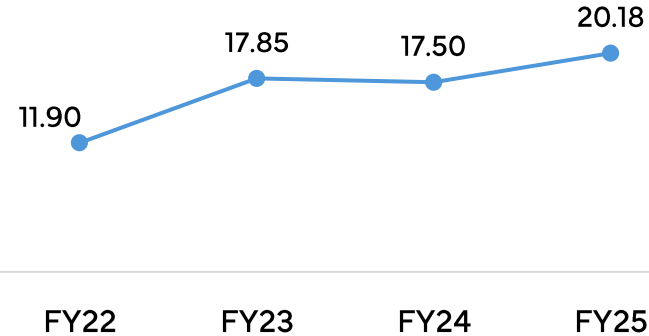
ROE

In %



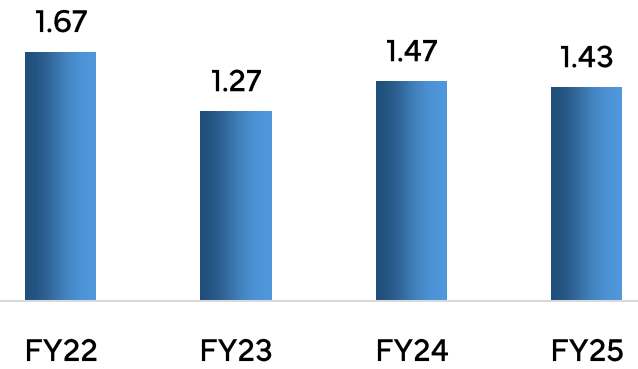
ROCE

In %



Debt to Equity

In Times



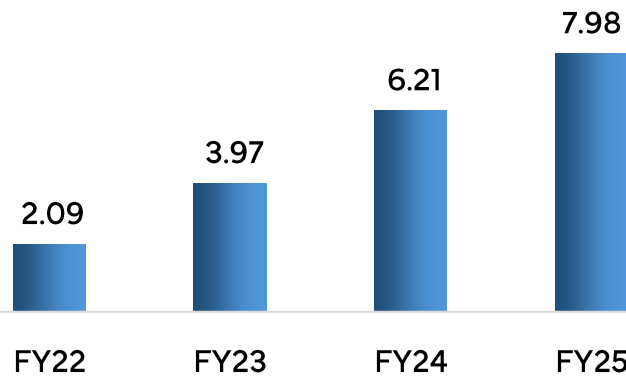
Current Ratio

In Times



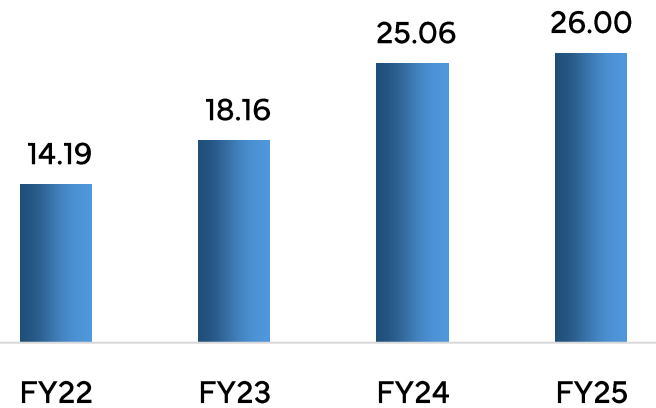
Earnings Per Share

In ₹



Net Asset Value Per Share

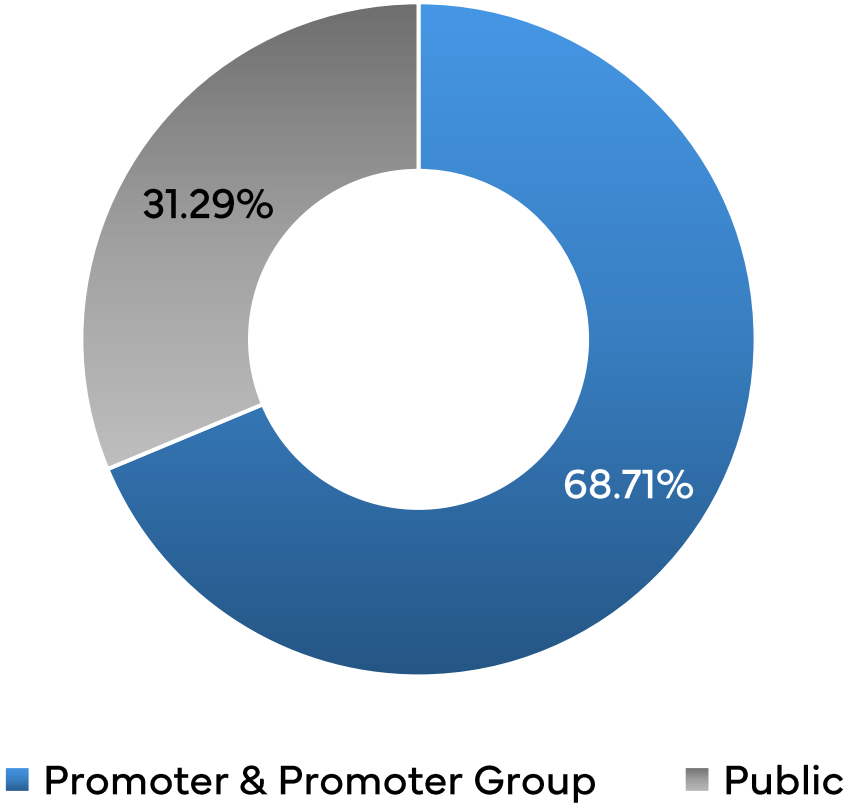
In ₹



As on 22/08/2025

| NSE CODE: SUNTECH INE0SGZ01016 | |
|----------------------------------|----------------|
| Share Price (₹) | 73.85 |
| Market Capitalization (₹ Cr) | 142.99 |
| No. of Shares | 1,93,62,600 |
| Face Value (₹) | 10.00 |
| 52 week High-Low (₹) | 110.00 - 66.60 |

SHAREHOLDING PATTERN



THANK YOU!



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